

Harleysville CustomPak®

Product/Class Guide



Auto Services



Manufacturing/ Processing



Wholesale/Distributing



Business Services



Restaurants



Contractors



Retail

StarAdvantage® Series















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Eligible classes



Harleysville CustomPak®

It's comprehensive. It's competitively priced. It's market-driven.

Harleysville CustomPak[®] is an ISO-based, hybrid product that combines the flexibility of the Commercial Package Policy (CPP) with the broad, built-in protection of a Businessowners Policy (BOP). As a result, your agency has the ideal alternative to the CPP in meeting the coverage needs of your small to mid-sized commercial accounts with a comprehensive product that's packaged and priced for maximum insurance value.

With CustomPak ...

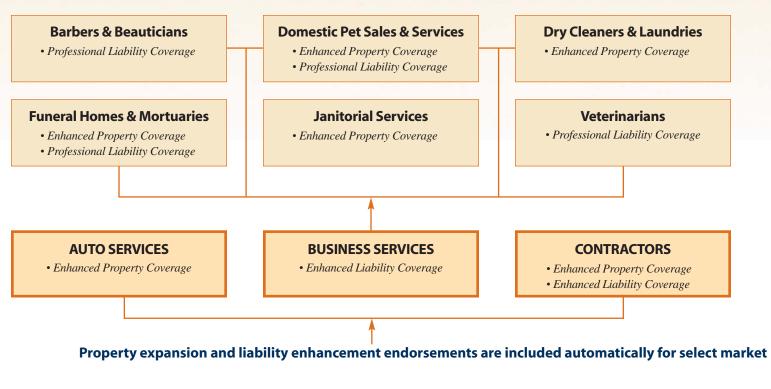
- Only one minimum premium applies for *all* coverage parts, compared to a separate minimum premium charge for *each* coverage part with the CPP product.
- A bundled tier approach enables you to choose the coverage level most suitable to your client's needs:
 - *CorePak*[®] provides significant direct damage, time element, inland marine and crime coverages, as well as enhanced general liability coverage, as part of the base cost of the product.
 - *FlexPak*[®] is available for an additional premium charge, and gives your agency the ability to offer higher base limits with the opportunity to increase numerous limits even further.

Part of Harleysville's StarAdvantage[®] Series, CustomPak can serve as the perfect product for nearly 500 ISO general liability classifications whose primary operations fall within the following markets you typically serve. A complete list of eligible CustomPak classifications appears on pages 20 through 36 of this guide. Product details are contained on pages 2 through 18.



Note: The information contained in this guide is intended solely to highlight the key product features of Harleysville's CustomPak policy and the business classifications that are eligible for the product. While every attempt was made to ensure accuracy of the information contained within, in the event there are discrepancies between the information in this guide and the coverage forms, the terms of the coverage forms will govern. For complete product details, terms, conditions and limitations, refer to the coverage forms or consult your Harleysville underwriter.

Anatomy of CustomPak



Enhanced Property	Coverage—All Risks	Enhanced BI/EE Co	overage—All Risks
CorePak [®] Coverage Tier	FlexPak [®] Coverage Tier	CorePak [®] Coverage Tier	FlexPak [®] Coverage Tier
The CustomPak Property Enhancement containing nearly 50 broadening coverage features is attached automatically to the Property Coverage Part. No additional	• Option to replace the CorePak coverage tier with the Property Amendatory Endorsement for higher limits on numerous coverages. Additional premium applies.	The Business Income and Extra Expense Enhancement is included automatically when time element coverage is purchased as part of the product. No additional	• Option to replace CorePak coverage tier with Business Income and Extra Expense Coverage-Broad Expansion for higher limits. Additional premium applies.
premium charge!		premium charge!	
		TY COVERAGE PART es of Loss	

DIRECT DAMAGE COVERAGE

Included for all risks

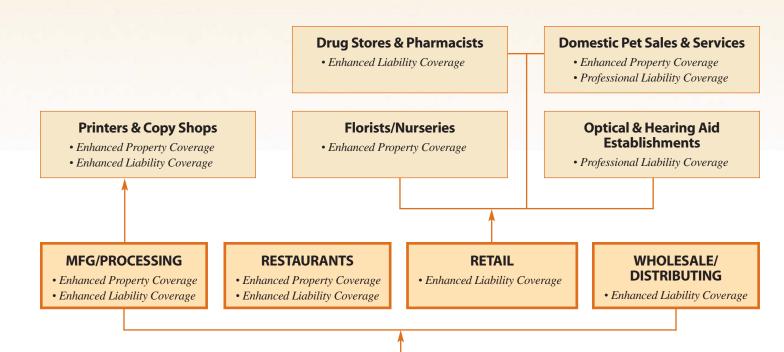
• Optional Total Building Replacement Cost Protection is available for all risks.

TIME ELEMENT (BI/EE) COVERAGE

- Actual loss sustained, up to 50% of insured's gross annual receipts, is included with all policies except contractors, unless deselected. Coverage is optional for contractors.
- Coverage also may be provided on a designated limit basis (at no charge for the first \$25,000).

StarAdvantage® Series

CustomPak's bundled tier approach includes a very robust set of core enhancements that are automatically included in the base cost of the product to deliver the protection your smaller business owners and contractors business owners accounts need at maximum insurance value. A second tier gives you the flexibility to offer higher limits of coverage for your larger, mid-market accounts.



segments and industry groups, with the option to deselect the coverage for a reduced premium amount.



Eligibility Criteria*

	Auto Services	Business Services	Contractors	Manufacturing/ Processing
Annual Gross Sales— Per Location	N/A	\$15 million	N/A	\$10 million
Annual Payroll	N/A	N/A	\$2 million	N/A
Combined BLDG/BPP Limit—Per Building	\$10 million	\$15 million	\$10 million	\$15 million
Number of Dwelling Units—Per Building	N/A	N/A	N/A	N/A
Number of Stories— Per Building	N/A	N/A	N/A	N/A
Permitted Incidental Operations See page 36 for eligible classes	Income from all incidental operations <i>combined</i> may not exceed 25% of insured's income from all operations at all locations	Income from all incidental operations <i>combined</i> may not exceed 25% of insured's income from all operations at all locations	Subcontracted work: Total cost for all subcontractors combined may not exceed 50% of the insured's total payroll for all construction classifications All other classes: Combined, may not exceed 25% of insured's total operations for all locations	Income from all incidental operations <i>combined</i> may not exceed 25% of insured's income from all operations at all locations
Square Footage	 25,000 sq. ft. for public parking facilities N/A to all other 	N/A	N/A	50,000 sq. ft. each fire division
Storage Buildings Incidental to Covered Buildings Must	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft.

Incidental Occupancies

Restaurants	Retail	Wholesale/ Distributing	Habitational	Offices
\$10 million Alcoholic beverages must be less than 30%	\$15 million	\$15 million	N/A	N/A
N/A	N/A	N/A	N/A	N/A
\$10 million Sprinklered requirements : Frame: TIV > \$1.5 million Other: TIV > \$3 million Total area > 10,000 sq. ft.	\$15 million	\$15 million	N/A	\$10 million
N/A	N/A	N/A	30	N/A
N/A	N/A	N/A	 Frame/mixed construction—6 stories All other—10 stories 	 Frame/mixed construction—6 stories All other—10 stories
Income from all incidental operations <i>combined</i> may not exceed 25% of insured's income from all operations at all locations	Income from all incidental operations <i>combined</i> may not exceed 25% of insured's income from all operations at all locations	Income from all incidental operations <i>combined</i> may not exceed 25% of insured's income from all operations at all locations	Permitted only when incidental to an eligible operation	 Permitted only when: Occupied by the named insured as part of an eligible operation; or Lessor's risk only when incidental to an eligible operation
N/A	N/A	N/A No more than 25% of bldg. can be open to the public	N/A	N/A
 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft. 	 Be occupied by insured Be incidental to an eligible risk Not exceed 25,000 sq. ft.

Property Enhancements

CustomPak offers your customers significant property enhancements that are built into the base cost of the product (refer to CorePak coverage tier in chart below), when the Property Coverage Part is purchased. For an additional premium, higher base limits are available, with opportunities to boost protection even further (as shown in the FlexPak coverage tier).

		FlexPak [®] Coverage Tier	
Endorse SP-7199/NC, Automat	ment, SP-7200 SP-7201/MA, SP-7202/VA, SP-7203/NY cally included at	Property Amendatory Endorsement, SP-7100 SP-7152/NC, SP-7153/MA, SP-7159/NA, An option to replace CorePa additional premium applies	ak;
		• \$50,000 • \$25,000	+ +
• \$25,00	0	• \$50,000	
or • \$25,00 • \$25,00	0 10	 Building limit \$50,000 \$50,000 \$50,000 	+ + +
		• \$50,000 • \$5,000	++++
• \$5,000)	• \$10,000	+
• \$5,000)	• \$5,000	
		• \$10,000 • \$1,000	+
• Insure	• Insures several property items typically excluded*		
nt—Theft • BPP li	mit	• Building limit	
• \$25,00	0	• \$50,000	+
		• \$25,000 • Available	
		• \$25,000 • \$5,000	+ +
	CoveraProperty Endorse SP-7199/NC,1 Automati no addition \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$25,000 \circ \$1,5000 \circ \$1,0000 courrenceorSuildin \circ \$25,000 \circ \$25,000 \circ \$1,0000 \circ \$1,0000 	Property Enhancement Endorsement, SP-7200 SP-7201/MA, SP-7203/AVI Automatically included at no additional charge• \$25,000 • \$25,000 • \$25,000• \$25,000 • \$1,500currence currence• \$5,000 • \$5,000 • \$1,500 • \$1,500currence • \$5,000 • \$1,500 • \$1,500 • \$1,500currence • \$5,000 • \$1,500 • \$1,500 • \$1,500currence • \$5,000 • \$1,500 • \$1,500 • \$1,500currence • \$5,000 • \$1,000 • \$1,000currence • \$5,000 • \$1,000currence • \$5,000 • \$1,000currence • \$5,000 • \$1,000currence • \$1,000 • \$1,000currence • \$1,000 • \$1,000currence • \$1,000 • \$1,000	Coverage TierCoverage TierProperty Enhancement Endorsement, SP-7200 SP-7193/NC, SP-7201/NC, SP-7202/NC, SP-7203/NA, SP-720

+ Higher limit may be available through your underwriter.

* Includes garage and storage buildings, excluding greenhouses or hothouses, exterior building glass for owned buildings, foundations, retaining walls, sidewalks and other paved surfaces, and signs.



Coverage Enhancements

Property Enhancements (continued)

	CorePak [®] Coverage Tier	FlexPak [®] Coverage Tier
Coverage Feature	Property Enhancement Endorsement, SP-7200 SP-7199/NC, SP-7201/MA, SP-7202/VA, SP-7203/NY	Property Amendatory Endorsement, SP-7100 SP-7152/NC, SP-7153/MA, SP-7159/VA, SP-7160/NY
	Automatically included at no additional charge	An option to replace CorePak; additional premium applies
Employee Theft, Per Location Per Occurrence ERISA included if plan named in policy	• \$25,000	• \$25,000 +
Employees' Tools and Work Clothing , <i>Per Location Per Occurrence</i> • Each Employee	• \$5,000 • \$500	• \$25,000 + • \$2,500
Fine Arts Coverage	Available separately under Inland Marine Coverage Part	• Scheduled items may be added for an additional premium charge
Fire Department Service Charge, Per Location Per Occurrence	• \$15,000	• \$25,000
Fire Extinguisher Equipment Recharge Expense, Per Location Per Occurrence	• \$10,000	• \$10,000
Forgery or Alteration, Per Occurrence	• \$10,000	• \$25,000 +
Fungus, Wet Rot, Dry Rot and Bacteria (N/A in NY) BI/EE limited to 30 days if included	• \$15,000	• \$25,000 +
Glass and Signs, Per Building Per Occurrence	• Building limit/\$100 Ded.	• Building limit/\$100 Ded.
Lock and Key Replacement, Per Location Per Occurrence	• \$1,500/\$50 Ded.	• \$2,500/\$50 Ded. +
Loss Adjustment or Claim Data Collection Expense, Per Claim	• \$10,000	• \$10,000
 Money and Securities Inside the Premises, <i>Per Location Per Occurrence</i> Outside the Premises, <i>Per Occurrence</i> 	• \$10,000 • \$10,000	• \$25,000 + • \$25,000 +
Money Orders and Counterfeit Money, Per Location Per Occurrence	• \$5,000	• \$10,000 +
Newly Acquired/Constructed Property (up to 90 days) • Each Building • Business Personal Property, Each Building	• \$500,000 • \$250,000	• \$1 million • \$500,000
Ordinance or Law—Equipment, Each Item	• \$5,000	• \$10,000
Outdoor Property, Per Location Per Occurrence • Per Tree, Shrub or Plant (Covered Causes of Loss)	• \$15,000 • \$1,000	• \$25,000 • \$1,000
Patterns, Dies, Molds and Forms, Per Occurrence Theft Sublimit	• \$10,000	• \$25,000 +
Peak Season Automatic Increase in BPP, Per Occurrence	• 25%	• 25%
Personal Effects, Per Location Per Occurrence	• \$10,000	• \$25,000 +

+ Higher limit may be available through your underwriter.

Property Enhancements (continued)

	CorePak [®] Coverage Tier	FlexPak [®] Coverage Tier
Coverage Feature	Property Enhancement Endorsement, SP-7200 SP-7199/NC, SP-7201/MA, SP-7202/VA, SP-7203/NY	Property Amendatory Endorsement, SP-7100 SP-7152/NC, SP-7153/MA, SP-7159/VA, SP-7160/NY
	Automatically included at no additional charge	An option to replace CorePak; additional premium applies
Personal Property of Others, Per Location Per Occurrence	• \$10,000	• \$25,000
Pollutant Cleanup and Removal, Per Location Per Policy Period	• \$15,000	• \$25,000 +
Premises Boundary	• 1,000 ft.	• 1,000 ft.
Preservation of Property Coverage Period	• 45 days	• 60 days
Promotional Displays, Per Location Per Occurrence	• \$5,000	• \$10,000
Property at Job Sites, Per Occurrence	• \$25,000 (Including Installation Materials and Equipment)	• \$25,000 +
Property in Transit, Per Occurrence • FOB shipments, Per Occurrence	• \$25,000 • \$5,000	• \$50,000 + • \$10,000
Property Off Premises, Per Occurrence • Coverage Period for Computers	• \$25,000 • 90 days	• \$50,000 + • 90 days
Refrigerated Property in Transit, Per Policy Period	• \$10,000	• \$25,000 +
Reward Coverage, Per Occurrence	• \$5,000	• \$25,000
Salespersons' Samples, Per Employee Per Occurrence	• \$5,000	• \$25,000 +
Spoilage of Perishable Stock , <i>Per Location Per Occurrence</i> <i>Power outage can be on or off premises</i>	• \$10,000	• \$25,000 +
• Extra Expense for Cleanup and Disposal (includes BI/EE if purchased)	• \$5,000	• \$10,000
Tenant Glass, Per Occurrence (if there is no building coverage)	• BPP limit	• BPP limit
Unauthorized Use of Business Debit, Credit or Other Transaction Cards, Per Occurrence	• \$5,000	• \$10,000
Utility Services, Direct Damage , <i>Per Location Per Occurrence</i> • Overhead Transmission Lines	• \$10,000 • Not covered	• \$25,000 + • 10% sublimit option
 Valuable Papers and Records, (including cost of research) On Premises, Per Location Per Occurrence Off Premises, Per Occurrence 	• \$25,000 • \$10,000	• \$50,000 + • \$25,000 +
Valuation, Replacement Cost, Except Certain Property	• Yes	• Yes
Water Backup and Sump Overflow, Per Location Per Occurrence • Per Policy Period	• \$25,000 • \$100,000	• \$25,000 + • \$100,000

+ Higher limit may be available through your underwriter.



Business Income and Extra Expense Enhancements

CustomPak provides the flexibility to offer your customers Business Income and Extra Expense Coverage (CP0030), Business Income without Extra Expense Coverage (CP0032), or just Extra Expense Coverage (CP0050).

When the Business Income and Extra Expense Coverage Form (CP0030) is purchased:

- For all classifications except contractors, CustomPak Actual Loss Sustained (ALS) coverage (up to 50% of the insured's gross annual receipts) is included, unless deselected. If deselected, a premium reduction applies.
- The CustomPak ALS coverage also is available to contractors, but must be selected at an additional premium.
- For all classifications (including contractors) the CustomPak Business Income and Extra Expense Enhancement (CorePak coverage tier) is included at no additional premium charge.

As an alternative to the CustomPak ALS coverage, Business Income and Extra Expense may be provided on a designated limit basis. With this option, there is no charge for the first \$25,000 on any classification.

If broader coverage is desired, the CorePak coverage can be replaced by the CustomPak Business Income and Extra Expense Coverage—Broad Expansion endorsement (FlexPak coverage tier).

Please note that the CustomPak ALS, CorePak and FlexPak coverages are not available with the Business Income without Extra Expense (CP0032) or just Extra Expense (CP0050) coverage forms. However, other standard coverages may be added individually.

	CorePak [®] Coverage Tier	FlexPak [®] Coverage Tier
Coverage Feature	BI/EE Enhancement, SP-7197 SP-7198 in NY Automatic if BI/EE included; no premium charge applies	BI/EE Broad Expansion, SP-7102 SP-7180 in NY Option to replace CorePak; additional premium applies
Civil Authority • Coverage Period • Waiting Period	• 30 days • 72 hours	 30 days 24 hours (or zero or 72 hours)
Computer Operations, Per Policy Period	• \$10,000	• \$10,000 +
 Delivery Services Interruption (Business Income): Owned Delivery Vehicles, <i>Per Occurrence</i> Business Personal Property in the Course of Transport, <i>Per Occurrence</i> Contractual Penalties, <i>Per Occurrence</i> Maximum, <i>Per Location Per Policy Period</i> 	• \$5,000 • \$5,000 • \$5,000 • \$10,000	• \$10,000 • \$10,000 • \$10,000 • \$25,000
Dependent Properties (Business Income), <i>Per Occurrence</i> • Waiting Period	• \$10,000 • 72 hours	• \$10,000 + • 24 hours (or zero or 72 hours)
E-Commerce Activities Waiting Period	• 72 hours	• 24 hours (or zero or 72 hours)
Extended Business Income Coverage Period	• 60 days	• 60 days (or up to 365 days)
 Food Contamination (90-Day Coverage Period) Business Income, Per Location Per Occurrence Extra Expenses, Per Location Per Occurrence Waiting Period 	• \$5,000 • \$5,000 • 72 hours	• \$10,000 + • \$10,000 + • 24 hours

Business Income and Extra Expense Enhancements (continued)

	CorePak [®] Coverage Tier	FlexPak [®] Coverage Tier
Coverage Feature	BI/EE Enhancement, SP-7197 SP-7198 in NY Automatic if BI/EE included; no premium charge applies	BI/EE Broad Expansion, SP-7102 SP-7180 in NY Option to replace CorePak; additional premium applies
Newly Acquired Locations, Per Location • Coverage Period	• \$150,000 • 90 days	• \$150,000 • 90 days
Period of Restoration Waiting Period	• 72 hours	• 24 hours (or zero or 72 hours)
 Pollutant Cleanup and Removal Business Income, Per Location Per Policy Period 	• \$5,000	• \$25,000
Premises Boundary	• 1,000 feet	• 1,000 feet
 Rental Cost Reimbursement—Leased or Rented Equipment Percent of Daily Rental Expense, <i>Per Location</i> Maximum Per Day, <i>Per Location</i> Maximum Per Location <i>Per Policy Period</i> Waiting Period 	• 80% • \$500 • \$5,000 • 48 hours	• 80% • \$500 • \$5,000 • 48 hours
 Research and Development Prototypes, Schematics, Drawings and R&D Documentation Business Income, Per Location Per Occurrence, No Waiting Period 	• \$5,000	• \$10,000
Utility Services Business Income, Per Location Per Policy Period Overhead Transmission Lines 	• \$25,000 • Not covered	• \$25,000 + • Optional







+ Higher limit may be available through your underwriter.



Coverage Enhancements

General Liability Enhancements

General liability enhancements are included automatically with all CustomPak policies, at no additional premium charge, through one or more of the following endorsements. Additional limits are available for certain coverages, for an additional premium charge.

- CustomPak General Liability Enhancement Endorsement—Other than Contractors
- CustomPak General Liability Enhancement Endorsement—All Contractors
- Additional Insured—Owners, Lessees or Contractors—Automatic Status When Required in Construction Agreement with You (Contractors only)
- CustomPak Auto Service General Liability Enhancement Endorsement (Auto service risks only)

CustomPak General Liability Enhancements	
Broadened Damage to Premises Rented to You Coverage	\$100,000Higher limits available
Medical Payments	\$15,000 per person—contractors \$10,000 per person—all other CustomPak policies
Mental Anguish—Bodily Injury Redefined	• Included
Newly Formed or Acquired Organizations	• Included
Supplementary Payments Amendment Cost of Bail Bonds Loss of Earnings 	• \$3,000 per claim • \$400 per day per claim
Unintentional Failure to Disclose Hazards	• Included
Voluntary Property Damage Coverage	 \$10,000 per occurrence \$10,000 per policy period Higher limits available
Waiver of Transfer of Rights of Recovery	• Included

Optional Coverages for All Risks subject to additional premium

Hired Auto and/or Non-Owned Auto Liability	 In all states except IL, IN and VT, coverage can be added to CustomPak liability protection if there is no commercial auto policy. In IL, IN and VT, coverage is available only through a separate commercial auto policy.
Total Building Replacement Cost Protection	 Available for any risk type if insured to 100% of replacement cost, subject to eligibility provisions (refer to company manual) 25% of building limit
Crime Coverage Part	 Primarily designed for use with risks that are constructed without the CustomPak Property Enhancement or Amendatory Endorsement, or for those who need more robust coverage beyond what's provided in that endorsement Same coverage as offered in CPP

Optional Coverages for Specific Market Segments subject to additional premium

Auto Services	
Property Coverage	CustomPak Property Expansion—Auto Services
Covered Property Expansion—Above and Below Ground Fuel Tanks and Their Contents	Building and business personal property limits
Customers' Autos and Other Customers' Property (N/A in NH)	• \$25,000; higher limits available
Inflation Guard—Buildings	• 5%; higher percentages available
Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000
Vehicle Damage to Leased Property	\$10,000 per occurrence\$25,000 per policy period

Business Services	
Liability Coverage	CustomPak Business Services General Liability Enhancement End.
Delivery Errors and Omissions	\$5,000 per occurrence \$10,000 per policy period
Your Work Coverage	 \$5,000 per occurrence \$10,000 per policy period







StarAdvantage® Series



Segment Endorsements

Optional Coverages for Specific Market Segments

subject to additional premium (continued)

Contractors	
Property Coverage	CustomPak Property Expansion—Contractors
Installation Materials and Supplies	• \$25,000; higher limits available
 Tools, Machinery and Equipment Provided with Property Expansion Endorsement: Unscheduled Items: Any One Occurrence Any One Tool or Piece of Equipment Optional Coverage Available to Add: Leased or Rented Equipment: Any One Item Any One Occurrence Continuing Rental Charges (applies only if Leased or Rented Equipment coverage is purchased) Specifically Described Items 	 \$10,000; higher limits available \$2,000 As selected, up to \$50,000 \$100,000 \$500 per day; \$15,000 per policy period As selected, up to \$250,000 for all items
Liability Coverage	CustomPak Contractors General Liability Enhancement Endorsement
Additional Insured—Engineers, Architects or Surveyors not Engaged by the Named Insured	• Included
Your Work Coverage	\$5,000 per occurrence\$10,000 per policy period

Also available for contractors is an optional CustomPak Inland Marine Coverage Form (see chart below) that is designed for customers requiring only liability and limited inland marine coverage.

- This option must be purchased with general liability coverage.
- If selected, the property coverage part and CustomPak property endorsements are not available.

Inland Marine Coverage	
Installation of Property at Job Sites	\$5,000 per occurrenceHigher limits available up to \$100,000
Property at Temporary Storage Locations	\$5,000 per occurrenceHigher limits available up to \$100,000
Property in Transit	\$5,000 per occurrenceHigher limits available up to \$100,000
Tools and Equipment	
Scheduled Equipment	• Optional; maximum available limit for all items—\$250,000
Unscheduled Equipment	\$5,000 per occurrence; higher limits available up to \$50,000\$2,000 per item maximum
Rented or Leased Equipment	Optional; maximum \$50,000/item and \$100,000/occurrence
Additional Coverages	
 Continuing Rental Charges—Tools and Equipment Rented or Leased from Others 	• Automatic (if Rented or Leased Equipment coverage is purchased); \$500 per day and \$15,000 per policy period
Additional Acquired Property	• 25% of the limit of insurance applicable to each type of covered property; maximum \$10,000

Optional Coverages for Specific Market Segments subject to additional premium (continued)

Manufacturing/Processing		
Property Coverage	CustomPak Property Expansion—Manufacturing	
Customers' Goods	 \$25,000 on premises, not in storage \$25,000 in transit \$25,000 on premises, in storage \$10,000 at temporary premises Higher limits available 	
Installation Materials and Supplies	\$25,000 Higher limits available	
Manufacturers' Consequential Loss Assumption	• \$50,000 • Higher limits available	
Manufacturers' Expediting Expense	• \$25,000	
Precious Metals Sublimit	\$25,000 Higher limits available	
 Tools, Machinery and Equipment Provided with Property Expansion Endorsement: Unscheduled Items: Any One Occurrence Any One Tool or Piece of Equipment Optional Coverage Available to Add: Leased or Rented Equipment: Any One Item Any One Occurrence Continuing Rental Charges (applies only if Leased or Rented Equipment coverage is purchased) Specifically Described Items 	 \$10,000; higher limits available \$2,000 As selected, up to \$50,000 \$100,000 \$500 per day; \$15,000 per policy period As selected, up to \$250,000 for all items 	
Liability Coverage	CustomPak Manufacturing General Liability Enhancement End.	
Additional Insured—Broad Form Vendors	• Included	
Additional Insured—Managers or Lessors of Premises	• Included	
Delivery Errors and Omissions	\$5,000 per occurrence\$10,000 per policy period	
Limited Product Withdrawal Expense Coverage	 \$10,000 per occurrence \$20,000 per policy period Higher limits available 	
Manufacturers' Specifications Errors and Omissions	\$5,000 per occurrence\$10,000 per policy period	

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Segment Endorsements

Optional Coverages for Specific Market Segments subject to additional premium (continued)

Restaurants	
Property Coverage	CustomPak Property Expansion—Restaurants
Customers' Autos on Premises (Legal Liability) (N/A in NH)	• \$25,000; higher limits available
Customers' Personal Property	 \$10,000 per occurrence; higher limits available \$2,000 per customer
Inflation Guard—Buildings	• 5%; higher percentages available
Property Off Premises at Operated Premises	• \$10,000; higher limits available
Vehicle Damage to Leased Property	\$10,000 per occurrence \$25,000 per policy period
Liability Coverage	CustomPak Restaurant General Liability Enhancement Endorsement
Limited Product Withdrawal Expense Coverage	 \$10,000 per occurrence \$20,000 per policy period Higher limits available
Services Errors and Omissions	\$5,000 per occurrence \$10,000 per policy period

Retail	
Liability Coverage	CustomPak Retail General Liability Enhancement Endorsement
Delivery Errors and Omissions	• \$5,000 per occurrence • \$10,000 per policy period
Limited Product Withdrawal Expense Coverage	 \$10,000 per occurrence \$20,000 per policy period Higher limits available

Wholesale/Distributing	
Liability Coverage	Wholesale General Liability Enhancement Endorsement
Delivery Errors and Omissions	\$5,000 per occurrence\$10,000 per policy period
Limited Product Withdrawal Expense Coverage	 \$10,000 per occurrence \$20,000 per policy period Higher limits available

Optional Coverages for Specific Industry Groups subject to additional premium

Barbers and Beauticians	
Liability Coverage	Barbers & Beauticians Professional Liability Coverage
Barbers and Beauticians Professional Liability	\$100,000 per occurrence\$200,000 per policy periodHigher limits available

Domestic Pet Sales and Services		
Property Coverage	CustomPak Property Expansion—Domestic Pet Sales & Services	
Domestic Animals, Birds and Fish in Your Care, Custody and Control	Business personal property limit	
Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000	
 Tools, Machinery and Equipment Provided with Property Expansion Endorsement: Unscheduled Items: Any One Occurrence Any One Tool or Piece of Equipment Optional Coverage Available to Add: Leased or Rented Equipment: Any One Item Any One Occurrence Continuing Rental Charges (applies only if Leased or Rented Equipment coverage is purchased) Specifically Described Items 	 \$10,000; higher limits available \$2,000 As selected, up to \$50,000 \$100,000 \$500 per day; \$15,000 per policy period As selected, up to \$250,000 for all items 	
Liability Coverage	Domestic Pet Services Prof. Liab. Cov.—Other than Veterinarians	
Domestic Pet Services Professional Liability— Other than Veterinarians	 \$100,000 per occurrence; higher limits available \$200,000 per policy period; higher limits available 	
Veterinary Expenses	• \$5,000 per policy period • \$1,000 per pet	

Drug Stores and Pharmacists		
Liability Coverage	Limited Pharmacists Liability Coverage	
Limited Pharmacists Liability	 \$100,000 per occurrence \$200,000 per policy period Higher limits available 	

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Industry Endorsements

Optional Coverages for Specific Industry Groups subject to additional premium (continued)

Dry Cleaners and Laundries	
Property Coverage	CustomPak Property Expansion—Dry Cleaners & Laundries
Customers' Goods	 \$25,000 on premises, not in storage \$25,000 in transit \$25,000 on premises, in storage \$10,000 at temporary premises Higher limits available
Inflation Guard—Buildings	• 5%; higher percentages available
Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000

Property CoverageCustomPak Property Expansion—Florists Shops & NurseriesCustomers' Goods•\$25,000 on premises, not in storage •\$25,000 in transit •\$25,000 on premises, in storage •\$10,000 at temporary premises •Higher limits availableGreenhouse Coverage•\$25,000; higher limits availableLease/Loan Gap Coverage—Owned or Leased•\$50,000	Florists and Nurseries	
 \$25,000 in transit \$25,000 on premises, in storage \$10,000 at temporary premises Higher limits available Greenhouse Coverage \$25,000; higher limits available \$25,000; higher limits available \$25,000 	Property Coverage	CustomPak Property Expansion—Florists Shops & Nurseries
Lease/Loan Gap Coverage—Owned or Leased • \$50,000	Customers' Goods	 \$25,000 in transit \$25,000 on premises, in storage \$10,000 at temporary premises
	Greenhouse Coverage	\$25,000; higher limits available
Covered Autos (N/A in NH or NY)	Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000

Funeral Homes and Mortuaries				
Property Coverage	CustomPak Property Expansion—Funeral Homes & Mortuary Services			
Employee Theft of Clients' Property	• \$10,000; higher limits available			
Guests' Autos on Premises (Legal Liability) (N/A in NH)	• \$25,000; higher limits available			
Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000			
Preservation of Dead Bodies	• \$5,000			
Liability Coverage	Morticians & Funeral Directors Malpractice Liability Endorsement			
Morticians and Funeral Directors Malpractice Liability	 \$100,000 per occurrence \$200,000 per policy period Higher limits available 			

Optional Coverages for Specific Industry Groups

subject to additional premium (continued)

Janitorial Services					
Property Coverage	CustomPak Property Expansion—Janitorial Services				
Employee Theft of Clients' Property	• \$10,000; higher limits available				
Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000				

Optical and Hearing Aid Establishments						
Liability Coverage	Optical & Hearing Aid Establishments Professional Liability					
Professional Liability	 \$100,000 per occurrence \$200,000 per policy period Higher limits available 					

Printers and Copy Shops						
Property Coverage	CustomPak Property Expansion—Printers & Copy Shops					
Customers' Goods	 \$25,000 on premises, not in storage \$25,000 in transit \$25,000 on premises, in storage \$10,000 at temporary premises Higher limits available 					
Inflation Guard—Buildings	• 5%; higher percentages available					
Lease/Loan Gap Coverage—Owned or Leased Covered Autos (N/A in NH or NY)	• \$50,000					
Liability Coverage	Printers Errors/Omissions Liability					
Printers Errors and Omissions	 \$100,000 per occurrence \$200,000 per policy period Higher limits available 					

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Veterinarians	
Liability Coverage	Veterinarians Professional Liability
Veterinarians Professional Liability	 \$100,000 per occurrence; higher limits available \$200,000 per policy period; higher limits available
State Veterinary Review Board Appearance Expenses	• \$10,000 per policy period



Refer to the information on the following pages when prospecting for new CustomPak accounts.

On the following pages, you'll find a listing—categorized by market segment—of the nearly 500 ISO general liability classifications that are targeted for CustomPak. Note, however, that risks falling within the classifications shown in this guide *are not automatically eligible* for the product; additional eligibility requirements apply according to company standards. For more information on specific eligibility criteria, contact your commercial lines territory manager, business development specialist or commercial lines underwriter.



A note about incidental operations

Risks with operations that do not have an eligible CustomPak classification typically will not qualify for this product. However, there are nearly 20 classifications (listed on page 36 of this guide) that will qualify for CustomPak coverage, provided they are incidental to a primary operation that is eligible for the product. Incidental operations are limited as follows:

Classes for subcontracted work: Total cost for all subcontractor classes *combined* may not exceed 50% of the insured's total payroll for all liability construction classifications combined.

Example: An insured with a \$2 million payroll may have up to \$1 million total cost for all subcontracted work.

All other classes (except Contractors Permanent Yard): Income from all incidental operations *combined* may not exceed 25% of the insured's income from all operations at all locations.

Example: Income from rental property may not be greater than 25% of the insured's income from all business operations combined.

Auto Services

Class Sub-CustomPak **Class Description** Code Class **AUTO SERVICES** 001 10070 Automobile parts and supplies distributors-NOC 10070 002 Automobile parts and supplies distributors—tires and tubes 10071 001 Automobile parts and supplies stores 001 Automobile quick oil change and lubrication services 10072 10073 001 Automobile repair or service shops-auto body and paint shops 10073 002 Automobile repair or service shops-auto frame shops 003 10073 Automobile repair or service shops-auto top, upholstery repair shops 10073 004 Automobile repair or service shops-glass repair and replacement 005 10073 Automobile repair or service shops-general automotive repair and services 001 10367 Car washes-other than self-service 001 10368 Car washes-self-service 001 13453 Gasoline stations—full service 13454 001 Gasoline stations-self-service 13455 001 Gasoline stations-self and full service 001 46603 Parking-public-not open air 46604 001 Parking-public-open air 001 Parking—public—shopping centers—maintained by lessee (lessor's risk only) 46606 46607 001 Parking—public—shopping centers—maintained by the insured (lessor's risk only) 18616 001 Tire dealers 19795 001 Trailer dealers **BUSINESS SERVICES** 10113 001 Barber shops—not training facilities or schools 001 10115 Beauty parlors and hair styling salons 001 10151 Bicycles-rented to others-amusement and recreation services-NOC 51516 001 Bookbinding-other than not-for-profit 91405 001 Carpet, rug, furniture or upholstery cleaning-on customer's premises 001 11007 Carpet, rug or upholstery cleaning-shop only 001 41603 Cemeteries-other than not-for-profit 41675 001 Computer consulting-business consulting services-NOC 91555 001 Computer service or repair

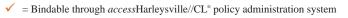
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Eligible Classes

StarAdvantage® Series

Business Services (continued)

	Class Code	Sub- Class	CustomPak Class Description						
	41696	001	Crematories—other than not-for-profit						
~	12014	001	Dental laboratories						
	46112	001	Diagnostic testing laboratories						
	52660	001	Engraving—coating, engraving and allied services						
~	94590	001	Floor waxing						
~	43889	001	Funeral homes or mortuaries	ЦX					
~	96611	001	Interior decorators						
~	96816	001	Janitorial services-building cleaning and maintenance services-NOC						
~	45450	001	Kennels—breeding, boarding or sales						
	97002	001	Laboratories-testing, veterinary services-other than not-for-profit						
~	14731	001	Laundries and dry cleaners—self-service						
	45678	001	Laundries and dry cleaning plants						
	45678	002	Laundries and dry cleaning plants—industrial launderers						
~	14732	001	Laundry and dry cleaning or dyeing receiving stations—garment pressing and agents for laundries and dry cleaners						
~	14733	001	Laundry and dry cleaning stores						
~	14734	001	Laundry rental service						
	14913	001	Locksmiths						
~	15070	001	Mail box or packaging stores						
	46004	001	Mausoleums—other than not-for-profit						
~	15600	001	Nail salons						
~	16402	001	Pet grooming—pet care services, except veterinary						
~	16404	001	Pet training						
~	57997	001	Photo finishing laboratories						
~	57997	002	Photo finishing laboratories—one-hour photo finishing						
~	16471	001	Photographers—commercial photography						
~	16471	002	Photographers—photographic studios, portrait						
~	98405	001	Piano tuning						
~	18109	001	Shoe repair shops	Shoe repair shops					
~	99471	001	Surveyors—land—not engaged in actual construction						
~	18506	001	Tailor merchants	ilor merchants					



Business Services (continued)

		Class Code	Sub- Class	CustomPak Class Description			
	✓ 18507 001 Tailoring or drea			Tailoring or dressmaking establishments—custom			
	✓	49005	001	Taxidermists			
	✓ 49111 001 Tents of			Tents or canopies—rented to others			
	✓	99709	001	Tent or canvas goods-erection, removal or repair-away from shop			
	✓	99827	001	Upholstering—shop only			
2	✓	99851	001	Veterinarians or veterinary hospitals			
1	✓	19007	001	Washing machines, dryers or ironers—coin meter type			
E	✓	14655	003	Watch or clock repair			
	✓	19051	001	Water softening equipment—rented to others			
		99969	001	Welding or cutting			
		99975	001	Window cleaning			
	✓	49840	001	Window decorating			
	C	ONTRAC	TORS				
	✓	90089	001	Advertising sign companies—outdoor			
✓ 91111 001 Air conditioning systems or equipment—dealers or distributors and installation servicing or repair				Air conditioning systems or equipment—dealers or distributors and installation, servicing or repair			
	✓	91150	001	Appliances and accessories installation, servicing or repair-commercial			
	✓	91155	001	Appliances and accessories—installation, servicing or repair—household type—electrical			
		91155	002	Appliances and accessories—installation, servicing or repair—household type—other than electrical			
		91340	001	Carpentry-construction of residential property not exceeding three stories in height			
		91341	001	Carpentry—interior			
		91342	001	Carpentry—NOC			
		91343	001	Carpentry—shop only			
		91551	001	Communication equipment installation—industrial or commercial			
		91560	001	Concrete construction			
		91746	001	Door, window or assembled millwork-installation-metal			
		92102	001	Drilling—water			
	 ✓ 92215 001 Driveway, parking area or sidewalk—paving or repaving 			Driveway, parking area or sidewalk—paving or repaving			
92338 001 Dry wall or wallboard installation			Dry wall or wallboard installation				
	 ✓ 92451 001 Electrical apparatus—installation, servicing or repair—NOC 						
	\checkmark	92478	001	01 Electrical work—within buildings			

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Eligible Classes

Contractors (continued)

	Class Code	Sub- Class	CustomPak Class Description					
	94007	001	Excavation					
~	94276	001	Fence erection contractors					
~	94569	001	Floor covering installation-not ceramic tile or stone					
	95124	001	Furniture or fixtures-installation in offices or stores-portable-metal or wood					
~	13590	001	Glass dealers and glaziers—glass and glazing contractors					
	95410	001	Grading of land					
	95487	001	Greenhouse erection					
	95505	001	Guniting or shot-crete					
	95625	001	Handyperson	M				
	95647	001	Heating or combined heating and air conditioning systems or equipment—dealers or distributors and installation, servicing or repair—no liquefied petroleum gas (LPG) equipment sales or work					
	95648	001	Heating or combined heating and air conditioning systems or equipment—dealers or distributors and installation, servicing or repair—with liquefied petroleum gas (LPG) equipment sales or work					
~	96053	001	House furnishings installation—NOC					
	96702	001	Irrigation or drainage system construction					
	96703	001	Irrigation works operations					
~	97047	001	Landscape gardening					
~	97050	001	Lawn care services					
	97221	001	Machinery or equipment—farm—installation, servicing or repair					
	97222	001	Machinery or equipment-industrial-installation, servicing or repair					
	97223	001	Machinery or equipment-installation, servicing or repair-NOC					
	97447	001	Masonry					
~	97650	001	Metal erection—decorative or artistic					
~	97652	001	Metal erection—in the construction of dwellings not exceeding two stories in height					
~	97653	001	Metal erection—non-structural—NOC					
~	97654	001	Metal erection—steel gates, tanks and others					
	98111	001	Office machines or appliances—installation, inspection, adjustment or repair—no sales or storage					
	98304	001	Painting—exterior—buildings or structures three stories or less in height					
~	98305	001	Painting—interior—buildings or structures					
\checkmark	98308	001	nting—shop only—except auto spray painting					

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Contractors (continued)

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		Class Code	Sub- Class	CustomPak Class Description					
	✓	98344	001	Paperhanging					
		98449	001	Plastering or stucco work					
	✓	98482	001	Plumbing—commercial and industrial					
8	✓	98483	001	Plumbing—residential or domestic					
F		98636	001	Refrigeration systems or equipment—dealers and distributors and installation, servicing or repair—commercial					
		98805	001	Septic tank systems—cleaning					
K		98806	001	Septic tank systems—installation, servicing or repair					
Y		98813	001	Sewer cleaning					
	✓	98884	001	Sheet metal work—outside					
		98967	001	Siding installation					
		98993	001	Sign erection, installation or repair					
	✓	99003	001	Sign painting or lettering—inside of buildings					
		99004	001	Sign painting or lettering—on buildings or structures					
		99080	001	Solar energy contractors					
		99505	001	Swimming pool servicing					
	✓	99650	001	Television or radio receiving set installation or repair					
		99746	001	Tile, stone, marble, mosaic or terrazzo work-interior construction					
		99948	001	Water softening equipment—installation, servicing or repair					
		99952	001	Waterproofing—by pressure apparatus					
		99954	001	Waterproofing—by trowel—interior or insulation work					
		99955	001	Waterproofing—NOC					
	M	ANUFA	CTURI	NG/PROCESSING					
		51116	001	Air conditioning equipment manufacturing					
		51220	001	Appliances and accessories manufacturing—commercial—gas					
		51221	001	Appliances and accessories manufacturing—commercial—not gas					
		51222	001	Appliances and accessories manufacturing—household—gas					
		51224	001	Appliances and accessories manufacturing—household—not gas					
		51252	001	Automobile, bus and truck body manufacturing—metal products other than heavy metal					
		51305	001	Baby food manufacturing					
		51300	001	Baby food manufacturing—in glass containers					

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Eligible Classes

Manufacturing/Processing (continued)

	Class Code	Sub- Class	CustomPak Class Description				
~	51315	001	Bakery plants—commercial bakeries				
~	51315	002	Bakery plants-frozen cakes, pies and other pastries				
	51340	001	Bearing manufacturing—ball and roller bearing manufacturing				
	51340	002	Bearing manufacturing—plastics products				
	51350	001	Beer, ale or malt liquor manufacturing—in bottles	The second second			
	51351	001	Beer, ale or malt liquor manufacturing—in cans				
	51352	001	Beer, ale or malt liquor manufacturing-not bottled or canned				
~	51355	001	Beverage bottler-soft drinks-carbonated-in cans or plastic bottles	1			
~	51356	001	Beverage bottler—soft drinks—carbonated—in glass bottles	The second second			
~	51357	001	Beverage bottler-soft drinks-carbonated-in metal cylinders				
~	51358	001	Beverage bottler-soft drinks-carbonated-in paper containers	mandanam			
~	51359	001	Beverage bottler-soft drinks-not carbonated-in bottles or cans				
~	51370	001	Bicycle manufacturing—not motorized—bicycle and bicycle parts				
~	51500	001	Bolt, nut, rivet, screw or washer manufacturing				
~	51550	001	Bottle and jar manufacturing—glass—not for use under pressure				
	51551	001	Bottle and jar manufacturing—glass—for use under pressure—non-returnable				
	51552	001	Bottle and jar manufacturing—glass—for use under pressure—returnable				
	51553	001	Bottle and jar manufacturing—plastic—non-returnable				
	51554	001	Bottle and jar manufacturing—plastic—returnable				
	51575	001	Boxes or containers manufacturing—corrugated or fiberboard				
	51576	001	Boxes or containers manufacturing-wood-nailed and lock corner wood boxes and shook				
	51600	001	Brick manufacturing				
~	51613	001	Brush or broom manufacturing				
~	51666	001	Buttons or fasteners manufacturing				
	51734	001	Can manufacturing—metal				
	51741	001	Candle manufacturing				
	51752	001	Candy or confectionery products manufacturing				
	51767	001	Carbon paper or inked ribbon manufacturing				
	51777	001	Carpet or rug manufacturing				
	51790	001	Caulking compounds, putty or similar products manufacturing				
	51808	001	Cement, concrete mix or plaster manufacturing—gypsum product manufacturing				

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Manufacturing/Processing (continued)

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		Class Code	Sub- Class	CustomPak Class Description
		51809	001	Cement, concrete mix or plaster manufacturing—packaged or bulk—ready-mix concrete manufacturing
		51833	001	Charcoal or coal briquette manufacturing
		51869	001	China porcelain or earthenware manufacturing
		51877	001	Clay products manufacturing
VII		51877	002	Clay products manufacturing—brick and structural clay tile
N// N	✓	51889	001	Clock manufacturing
~ /		51896	001	Clothing manufacturing—apparel and accessories, NOC (no children's, infants', protective, safety or fire resistant)
		51896	002	Clothing manufacturing—children's and infants' clothing and accessories
		51900	001	Coffins or caskets manufacturing
-		51919	001	Color or pigment preparation
	~	51926	001	Communication or recording systems or equipment manufacturing—industrial or commercial
	~	51927	001	Communication or recording systems or equipment manufacturing—other than industrial or commercial—NOC
		51957	001	Concrete or plaster products manufacturing-not structural-block and brick
		51957	002	Concrete or plaster products manufacturing-not structural-gypsum products
	✓	51999	001	Cutlery (not powered) and flatware manufacturing
		52002	001	Dairy products manufacturing
		52109	001	Dextrine manufacturing—additives for food
	✓	52137	001	Die casting manufacturing—aluminum die castings
	✓	52137	002	Die casting manufacturing-nonferrous die castings, except aluminum
	✓	52137	003	Die casting manufacturing-special dies and tools, die sets, jigs and fixtures
	~	52134	001	Door or window manufacturing—other than wood—glass products made of purchased glass
	~	52134	002	Door or window manufacturing—other than wood—metal doors, sash, frames, molding and trim
		52315	001	Door or window manufacturing-wood-doors, sash, frames, molding and trim
	✓	52401	001	Drums or containers manufacturing—metal
		52402	001	Drums or containers manufacturing—plastic
		52432	001	Electrical equipment manufacturing-motors and generators
		52432	002	Electrical equipment manufacturing—NOC
		52432	003	Electrical equipment manufacturing—relays and industrial controls

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Eligible Classes

StarAdvantage® Series

Manufacturing/Processing (continued)

	Class Code	Sub- Class	CustomPak Class Description	
~	52438	001	Electrical parts, components or accessories manufacturing	and the second
~	52467	001	Electrical wire or cable manufacturing	
~	52469	001	Electronic components manufacturing	
~	52505	001	Electronic games manufacturing	-
	52911	001	Extracts manufacturing	
~	52967	001	Eyeglass lens manufacturing	55
	53095	001	Fiber manufacturing—other than synthetic—NOC	4
	53096	001	Fiber manufacturing—synthetic	
~	53333	001	Floor covering manufacturing-not carpets, rugs, ceramic or stone tiles	6
~	53374	001	Food products manufacturing—dry	16,
~	53375	001	Food products manufacturing—frozen	
~	53376	001	Food products manufacturing—not dry—in glass containers	
~	53377	001	Food products manufacturing—not dry—in other than glass containers	
~	53565	001	Fruit or vegetable juice manufacturing—no bottling of carbonated beverages—frozen fruits, fruit juices and vegetables	
~	53732	001	Furniture manufacturing or assembling—other than wood	
	53733	001	Furniture manufacturing or assembling—wood	
	54012	001	Gemstone cutting or polishing	
~	54077	001	Glass or glassware manufacturing—NOC	
~	54077	002	Glass or glassware manufacturing—flat glass	
~	54077	003	Glass or glassware manufacturing—glass containers	
~	54077	004	Glass or glassware manufacturing-glass products made of purchased glass	
~	55011	001	Heating equipment manufacturing—electric	
	55371	001	Honey extracting	
	55426	001	Ink manufacturing—printing ink manufacturing	
	55647	001	Instrument manufacturing—analytical, calibration, measuring, testing or recording	
	55649	001	Instrument manufacturing—NOC	
~	55802	001	Jewelry manufacturing—jewelry, precious metal	
~	55802	002	Jewelry manufacturing—costume jewelry and novelty manufacturing	
~	56040	001	Lamp shade manufacturing	
~	56041	001	Lamps or lanterns manufacturing—electric—commercial, industrial and institutional electric lighting fixtures	

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Manufacturing/Processing (continued)

	Class Code	Sub- Class	CustomPak Class Description				
✓	56041	002	Lamps or lanterns manufacturing-electric-residential electric lighting fixtures				
 ✓	56041	003	Lamps or lanterns manufacturing-electric-lighting equipment-NOC				
	56202	001	Leather goods-finished products-gasket, packing and sealing device manufacturing				
	56202	002	Leather goods—finished products—leather goods—NOC				
	56390	001	Light bulb or tubes manufacturing				
✓	56391	001	Lighting fixtures manufacturing—commercial, industrial and institutional				
✓	56391	002	Lighting fixtures manufacturing—residential				
✓	56391	003	Lighting fixtures manufacturing—vehicular lighting equipment				
✓	97220	001	Machine shops-industrial and commercial machinery and equipment-NOC				
✓	56652	001	Machinery or machinery parts manufacturing-industrial type				
✓	56653	001	Machinery or machinery parts manufacturing-metal working				
✓	56654	001	Machinery or machinery parts manufacturing-NOC				
	56699	001	Mattress or box spring manufacturing				
	56758	001	Meat, fish, poultry or seafood-curing-canned and cured fish and seafood				
	56758	002	Meat, fish, poultry or seafood-curing-sausage and other prepared meat products				
	56759	001	Meat, fish, poultry or seafood processing—in airtight containers—canned and cured fish and seafood				
	56759	002	Meat, fish, poultry or seafood processing—in airtight containers—sausage and other prepared meat products				
~	56910	001	Metal foil manufacturing				
~	56911	001	Metal goods manufacturing—NOC				
~	56912	001	Metal goods manufacturing—stamping—not signs				
~	59914	001	Metal works—shop—decorative or artistic				
✓	56916	001	Metal works-shop-structural-not load-bearing-ornamental and architectural metal work				
	56980	001	Mica goods manufacturing				
	57001	001	Milk depots or dealers-dairy products (except dried or canned) wholesalers				
	57002	001	Milk processing				
~	57257	001	Musical instrument manufacturing				
	58627	001	Musical products manufacturing—pre-recorded				
~	57401	001	Nails or spikes manufacturing				
~	57403	001	Needles, pins or tacks manufacturing				
~	57410	001	Net manufacturing—other than safety nets—NOC				

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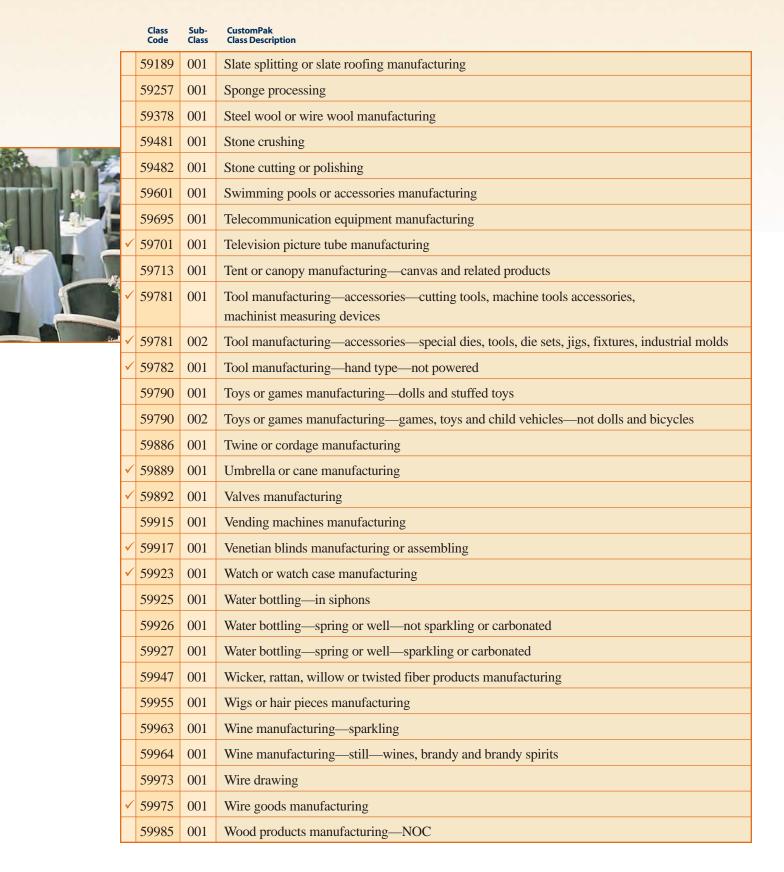
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Manufacturing/Processing (continued)

	Class Code	Sub- Class	CustomPak Class Description	
	57572	001	Office machines manufacturing	
V	57600	001	Optical goods manufacturing	
	57725	001	Paper goods manufacturing	
~	57808	001	Pattern manufacturing—metal	Y A
~	57809	001	Pattern manufacturing—other industrial—NOC	-
	57810	001	Pattern manufacturing—paper	l
~	57871	001	Pencil, pen, crayon or chalk manufacturing	
	57913	001	Pet food manufacturing	JIII
	57998	001	Photographic equipment manufacturing	
~	57999	001	Photographic supplies manufacturing	
~	58009	001	Pipes or tubes manufacturing—metal	
	58010	001	Pipes or tubes manufacturing—plastic	
	58057	001	Plastic or rubber goods manufacturing—household—NOC	
	58058	001	Plastic or rubber goods manufacturing—other than household—NOC	
~	58095	001	Plumbing fixtures manufacturing	
~	58096	001	Plumbing supplies manufacturing	
~	58408	001	Printing—other than not-for-profit	
	16604	001	Produce handling or packing	
	58456	001	Publishers—books or magazines—other than not-for-profit	
	58532	001	Pumps or compressors manufacturing	
~	58663	001	Refrigeration equipment manufacturing	
	58737	001	Rope manufacturing	
	58759	001	Rubber stamp manufacturing or assembling	
V	58802	001	Saddles, harnesses or horses' furnishings manufacturing	
~	58903	001	Sewing machines manufacturing—commercial	
~	58904	001	Sewing machines manufacturing—household	
~	58922	001	Sheet metal work—shop only	
	59005	001	Shoe, boot or slipper manufacturing	
~	59057	001	Sign manufacturing—electrical	
~	59058	001	Sign manufacturing—other than electrical	

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Manufacturing/Processing (continued)



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StarAdvantage® Series



Eligible Classes

Retail (continued)

RESTAURANTS 11167001Concessionaires—checkroom, shoeshine, or toilet concessions in restaurants11168001Concessionaires—food service contractors 11288001Delicatessens—eating places—snack and non-alcoholic beverage bars11288002Delicatessens—primarily sale of specialty food items16819001Restaurants—operated by concessionaires—other than not-for-profit16900001Restaurants—with no sale of alcoholic beverages—with table service16901003Restaurants—with no sale of alcoholic beverages without table service with seati16901002Restaurants (cafeteria style—buffet)—with no sale of alcoholic beverages—without table service16901001Restaurants (fast food)—with no sale of alcoholic beverages—without table service	
11168 001 Concessionaires—food service contractors ✓ 11288 001 Delicatessens—eating places—snack and non-alcoholic beverage bars ✓ 11288 002 Delicatessens—primarily sale of specialty food items 16819 001 Restaurants—operated by concessionaires—other than not-for-profit ✓ 16900 001 Restaurants—with no sale of alcoholic beverages—with table service ✓ 16901 003 Restaurants—with no sale of alcoholic beverages without table service with seating ✓ 16901 002 Restaurants (cafeteria style—buffet)—with no sale of alcoholic beverages—with seating	
✓ 11288 001 Delicatessens—eating places—snack and non-alcoholic beverage bars ✓ 11288 002 Delicatessens—primarily sale of specialty food items ✓ 16819 001 Restaurants—operated by concessionaires—other than not-for-profit ✓ 16900 001 Restaurants—with no sale of alcoholic beverages—with table service ✓ 16901 003 Restaurants—with no sale of alcoholic beverages without table service with seating ✓ 16901 002 Restaurants (cafeteria style—buffet)—with no sale of alcoholic beverages—with seating	
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✓ 16901 003 Restaurants—with no sale of alcoholic beverages without table service with seating ✓ 16901 002 Restaurants (cafeteria style—buffet)—with no sale of alcoholic beverages—with service, with seating	Born
✓ 16901 002 Restaurants (cafeteria style—buffet)—with no sale of alcoholic beverages—with service, with seating	
service, with seating	ng—NOC
✓ 16901 001 Restaurants (fast food)—with no sale of alcoholic beverages—without table servic	out table
	e, with seating
✓ 16902 001 Restaurants—with no sale of alcoholic beverages—without seating	
 ✓ 16910 001 Restaurants—with sale of alcoholic beverages that are less than 30% of the annual receipts of the restaurants—with table service 	
 ✓ 16911 001 Restaurants—with sale of alcoholic beverages that are less than 30% of the annual receipts of the restaurants—without table service, with seating 	
16915001Restaurants—with sale of alcoholic beverages that are 30% or more of but not gr than 50% of the annual receipts of the restaurants—with dance floor	eater
16916001Restaurants—with sale of alcoholic beverages that are 30% or more of but not gr than 50% of the annual receipts of the restaurants—without dance floor	eater
16915002Restaurants—with sale of alcoholic beverages that are more than 50% of but less 75% of the annual receipts of the restaurants—with dance floor	than
16916002Restaurants—with sale of alcoholic beverages that are more than 50% of but less 75% of the annual receipts of the restaurants—without dance floor	than
RETAIL	
✓ 10010 001 Air conditioning equipment—dealers only	
✓ 10042 001 Appliance stores—household type	
✓ 10060 001 Army and navy stores	
✓ 10100 001 Bakeries	
✓ 10145 001 Beverage stores—liquor and wine	
 ✓ 10146 001 Beverage stores—soft drinks and beer 	
✓ 10150 001 Bicycle stores—sales and servicing	
✓ 10204 001 Books and magazines stores—other than not-for-profit	
✓ 10204 002 Books and magazines stores—other than not-for-profit—including incidental cof	fee shops
10255 001 Building material dealers	

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Retail (continued)

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	ł	Class Code	Sub- Class	CustomPak Class Description	
	✓	10309	001	Camera and photographic equipment stores	
	✓	10352	001	Candy or confectionery stores	
	✓	11020	001	Catalog or premium coupon redemption stores-advertising material distribution services	
	✓	11020	002	Catalog or premium coupon redemption stores—electronic shopping and mail-order houses	
1446 1446	~	11127	001	001 Clothing or wearing apparel stores—other than not-for-profit—children's and infants' clothing and accessories	
	✓	11127	002	Clothing or wearing apparel stores-other than not-for-profit-footwear	
1995	✓	11127	003	Clothing or wearing apparel stores—other than not-for-profit—NOC	
	✓	11155	001	Collectibles and memorabilia stores	
	✓	11160	001	Computer stores	
	✓	11222	001	Copying and duplicating services—retail	
	✓	11234	001	Cosmetic, hair or skin preparation stores	
	✓	11258	001	Dairy products or butter and egg stores—other than not-for-profit	
	✓	12356	001	Department or discount stores	
	✓	12375	001	Drugstores—drugstores and proprietary stores	
	✓	12374	001	Drugstores—no table or counter service for beverage or food	
	✓	12393	001	Electronic store	
	✓	12510	001	Fabric stores—drapery, curtain and upholstery stores	
	✓	12510	002	Fabric stores-dry goods dealers-sewing, needlework and piece goods stores	
		12583	001	Feed, grain or hay dealers-stores with or without occasional grinding	
	✓	12651	001	Fence dealers	
	✓	12805	001	Floor covering stores	
	✓	12841	001	Florists	
	✓	12927	001	Formal wear or costumes—rented to others	
	✓	13111	001	Fruit or vegetable dealers	
	✓	13351	001	Furniture stores-other than not-for-profit-home furniture and furnishings stores	
	✓	13351	002	Furniture stores-other than not-for-profit-including incidental sales of household appliances	
	✓	13506	001	Gift shops—other than not-for-profit	
	✓	13590	002	Glass dealers—no installation or setting	
	✓	13673	001	Grocery stores	
	\checkmark	13716	001	Hardware stores	

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StarAdvantage® Series



Eligible Classes

Retail (continued)

	Class Code	Sub- Class	CustomPak Class Description			
~	13720	001	Health or natural food stores			
~	13759	001	learing aid stores			
~	13930	001	Heating or combined heating and air conditioning equipment dealers			
	14068	001	Hide dealers—raw			
~	14101	001	Hobby, craft or artists' supply stores	1		
~	14279	001	Home improvement stores	1		
~	14401	001	Ice cream shops—eating places—snack and non-alcoholic beverage bars			
~	14401	002	Ice cream stores-dairy products-all other specialty food stores	- 1		
~	14405	001	Ice dealers			
~	14527	001	Janitorial supplies dealers	21		
~	14655	001	Jewelry stores	C		
	15060	001	Machinery or equipment dealers-construction or industrial-mobile type			
	15061	001	Machinery or equipment dealers—farm type			
	15062	001	Machinery or equipment dealers-NOC			
~	15063	001	Machinery or equipment dealers-yard or garden type			
~	45901	001	Mail-order houses			
	45900	001	Mail-order or online drugstores—electronic shopping and mail-order houses			
~	45937	001	Mailing or addressing companies—direct-mail advertising services			
	15119	001	Markets-not open air (lessor's risk only)-other than not-for-profit			
	15224	001	Meat, fish, poultry or seafood stores			
~	15404	001	Metal dealers—non-structural			
~	16676	001	Music stores—pre-recorded			
~	15538	001	Musical instrument stores			
~	15608	001	Newsstands			
~	15699	001	Nursery—garden			
~	15839	001	Optical goods stores			
~	15991	001	Paint, wallpaper or wall covering stores			
~	15993	001	Painting, picture or frame stores			
~	16403	001	Pet stores—pets and pet supplies			
~	16527	001	Plumbing supplies and fixtures dealers			
\checkmark	16705	001	Refrigeration equipment dealers—commercial			

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Wholesale/Distributing (continued)



 \checkmark = Bindable through *access*Harleysville//CL[®] policy administration system

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Eligible Classes

Wholesale/Distributing (continued)

	Class Code	Sub- Class	CustomPak Class Description	
~	12361	003	Distributors—food or drink—dairy products or butter and eggs	
~	12362	001	Distributors—no food or drink—durable goods—NOC	
~	12362	002	Distributors—no food or drink—nondurable goods—NOC	ain an the
~	12391	001	Electrical equipment distributors-electrical apparatus and equipment	
~	12391	002	Electrical equipment distributors-radio, television and other electronic parts and equipment	ZANA
~	12467	001	Equipment, fixtures or supplies distributors-for bars, hotels, offices, restaurants or stores	Chr. 1 B
~	12467	002	Equipment, fixtures or supplies distributors—commercial equipment—NOC	
~	12509	001	Fabric distributors	A L
	12797	001	Floor covering distributors	
~	13049	001	Frozen food distributors	
~	13112	001	Fruit or vegetable distributors	
	13314	001	Fur distributors—garments and pelts	
~	13670	001	Grocery distributors	
	13715	001	Hardware and tool distributors—NOC	
	13715	002	Hardware and tool distributors-industrial machinery or equipment	
	13715	003	Hardware and tool distributors—paints, varnishes and supplies	
~	13930	002	Heating or combined heating and air conditioning equipment distributors	
	14068	002	Hide distributors—raw	
~	14405	002	Ice distributors	
	14527	002	Janitorial supplies distributors	
	14655	002	Jewelry distributors	
~	15223	001	Meat, fish, poultry or seafood distributors-meat and meat products	
~	15223	002	Meat, fish, poultry or seafood distributors—fish or seafood	
~	15223	003	Meat, fish, poultry or seafood distributors-poultry and poultry products	
~	15404	002	Metal distributors—non-structural	
	15607	001	Newspaper or magazine distributors-books, periodicals and newspapers	
	16005	001	Paper products distributors	
	16501	001	Plastic or rubber supply goods distributors—NOC	
	16501	002	Plastic or rubber supply goods distributors—plastic materials, basic forms and shapes	
	16501	003	Plastic or rubber supply goods distributors—industrial supplies	
\checkmark	16527	002	Plumbing supplies and fixtures distributors	

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Wholesale/Distributing (continued)

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		Class Code	Sub- Class	CustomPak Class Description
		16588	001	Printers or electrotypers supply distributors
	✓	16705	002	Refrigeration equipment distributors—commercial
	~	18205	001	Sporting goods or athletic equipment distributors—sporting and recreational goods and supplies
	~	18205	002	Sporting goods or athletic equipment distributors—sporting goods or athletic equipment—apparel—no safety or protective gear
		18833	001	Toy distributors
		INCIDE	NTAL	OPERATIONS—The following classes can be written only on an incidental basis.
1		60010	001	Apartment buildings
110		60011	001	Apartment buildings-garden
		61212	001	Buildings or premises—bank or office—mercantile or manufacturing (lessor's risk only)—other than not-for-profit
		61217	001	Buildings or premises—bank or office—mercantile or manufacturing (lessor's risk only)—maintained by the insured—other than not-for-profit
		61226	001	Buildings or premises—office—other than not-for-profit
		61224	001	Buildings or premises—office—premises occupied by employees of the insured— other than not-for-profit
		11039	001	Catering
		91582	001	Contractors—subcontracted work—in connection with building construction, reconstruction, repair or erection—apartment or office buildings over four stories
		91583	001	Contractors—subcontracted work—in connection with building construction, reconstruction, repair or erection—one- or two-family dwellings
		91581	001	Contractors—subcontracted work—in connection with construction, reconstruction, erection or repair—not buildings—NOC
		91584	001	Contractors—subcontracted work—in connection with construction, reconstruction, repair or erection of buildings—for industrial use
		91585	001	Contractors—subcontracted work—in connection with construction, reconstruction, repair or erection of buildings—NOC
		91590	001	Contractors permanent yards-maintenance or storage of equipment or material
		63010	001	Dwellings—one-family (lessor's risk only)
		63011	001	Dwellings—two-family (lessor's risk only)
		63012	001	Dwellings—three-family (lessor's risk only)
		63013	001	Dwellings—four-family (lessor's risk only)
		99303	001	Snow and ice removal (Class Code 44448 in NJ and PA)
		99777	001	Tree pruning, dusting, spraying, repairing, trimming or fumigating
		49451	001	Vacant land—other than not-for-profit

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StarAdvantage® Series

Commercial Lines Products



Harleysville's StarAdvantage[®] Series of commercial lines products gives your agency the competitive advantage it needs to grow your business profitably with us. Our StarAdvantage programs offer comprehensive, built-in coverages for your core business classes, a full menu of coverage enhancements and competitive, flexible pricing.

StarAdvantage® BOP	 Insurance Services Office (ISO)-based Businessowners Policy (BOP) Designed for smaller, property-driven risks Includes broad, automatic coverage Class-specific enhancements provide automatic, additional coverage for funeral homes, printers, professional offices and veterinarians
Harleysville CustomPak [®]	 ISO-based product Designed for small to mid-sized package customers Nearly 500 classifications Property and liability amendatory endorsements enhance/add to standard coverages Additional property and liability endorsements add coverage for certain risk types and industry groups
CPP	 ISO-based Commercial Package Policy (CPP) Written on package and monoline basis Complete ISO flexibility Additional Harleysville property and general liability enhancements available
СОР	 American Association of Insurance Services, Inc. (AAIS)-based Commercial Output Program (COP) Coverages and limits easily tailored to meet business needs of larger and more complex property risks Wide array of property and inland marine coverages in a single form Premium reflective of individual risk's operations, exposures and loss experience
Inland Marine	 Wide variety of risks are eligible Offerings include builders risk, contractors equipment, motor truck cargo, transportation, electronic data processing, installation Products written on package and monoline basis
OthersFirst [®] Protection Package	 ISO-based product with Commercial Package Policy (CPP) foundation Designed for human services market Residential and non-residential service settings are eligible Property and liability amendatory endorsements enhance/add to standard coverages Professional liability and abuse or molestation coverage forms available Product written on package or monoline basis

About Harleysville

Harleysville Insurance, headquartered in Harleysville, Pennsylvania, provides a wide array of insurance-related products and services for individuals and businesses through a network of regional operations and independent insurance agencies.

One of the nation's leading insurance organizations, Harleysville has a long-standing reputation for excellent customer service, and the financial strength to meet its obligations to policyholders now and into the future.

You can learn more about Harleysville Insurance and the products and services available by visiting its corporate website at: **www.harleysvillegroup.com.**



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