



# On Target

Second Quarter 2012

## Human Services Hit List!

Harleysville's OthersFirst<sup>®</sup> Protection Package is geared especially to the needs of the human services industry ... those organizations in your communities that provide a variety of services to individuals with special needs. It's a great product that will help you compete effectively for quality accounts like the ones listed below, which we recently put on the books. ***Plus, we'll pay an extra 5 points commission on new package and umbrella business with effective dates between June 15 and July 31, 2012.*** For complete details on our sizzling summer incentive, including special program rules for business written in Florida, contact any member of our human services staff listed at the bottom of this page.

### Examples of Human Services Accounts Written in First Quarter 2012

Class of Business	Lines of Coverage	Premium Level
Addiction Treatment	Package/Auto/Umbrella	\$6,400
Adult Day Care	Package/Auto/Umbrella	\$16,000
ARC	Package/Auto/Umbrella	\$232,000
Autism Referral Services	Package/Auto/Umbrella	\$2,200
Day Care	Package/Auto/Umbrella	\$15,000
Drug & Alcohol Residential Services	Package/Auto/Umbrella	\$73,000
Homeless Services	Package/Auto/Umbrella	\$18,000
Meals on Wheels	Package/Auto/Umbrella	\$2,000
Mental Health Organization	Package/Auto/Umbrella	\$122,000
Preschool	Package/Auto/Umbrella	\$19,000
Programs for Developmentally Disabled	Package/Auto/Umbrella	\$97,000
Rescue Mission	Package/Auto/Umbrella	\$17,000
Residential School for Developmentally Disabled	Package/Auto/Umbrella	\$76,000
Residential Services for Visually Impaired	Package/Auto/Umbrella	\$240,000
YMCA	Package/Auto/Umbrella	\$41,000

### HUMAN SERVICES STAFF

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