

- **Directors & Officers Liability**
- **Employment Practices Liability**
- **Fiduciary Liability**

Harleysville and Allied World Assurance Company have joined forces to offer your OthersFirst® customers access to three additional coverages—Directors & Officers Liability (D&O), Employment Practices Liability (EPL) and Fiduciary Liability—all specially designed to provide human services organizations with an extra layer of valuable protection.

**Highlights of this offering**

- Coverage is underwritten by Allied World Assurance Company (US) Inc. and Allied World National Assurance Company, both rated A (Excellent) by A.M. Best Company
- Highly competitive pricing
- Available in conjunction with OthersFirst Protection Package—not on a monoline basis
- OthersFirst customers may choose to carry one, two or all three coverages
- Limits of \$1 million to \$3 million and higher available
- Value-added services available to D&O customers (Strategic Response<sup>SM</sup>) and EPL customers (The Workplace Helpline<sup>®</sup>)
- Quote delivered jointly with quote for OthersFirst package; policy issued by Allied World on Darwin National Assurance Company (admitted) paper
- 15% commission paid on new *and* renewal business
- Minimum premium for \$1 million limit:  
Non-profit—D&O: \$535; EPL: \$325; Fiduciary: \$108  
Private—D&O: \$1,000; EPL: \$1,000; Fiduciary: \$750  
Minimum premiums for higher limits will be based on the risk as a whole.
- No minimum earned premium applies; in the event of cancellation, earned premium may be due.



	D&O	EPL	Fiduciary
<b>Optional Enhancement Endorsements</b>			
Defense Expenses Outside Limit of Liability	✓	✓	✓
FLSA Defense Expenses Only		✓	
Pending or Prior Dates Exclusion	✓		
Prior Acts Exclusion	✓	✓	✓
<b>Value-added Services</b>			
Strategic Response <sup>SM</sup> for Crisis Management	✓		
Workplace Helpline <sup>®</sup> for HR/Employment Law Issues		✓	

**It's easy to send us this business.**

Along with the documentation you normally submit for your OthersFirst package lines, send us your customer's financials and a completed, signed and dated insurance application for management liability coverage (which can be downloaded from the agent portal from the human services Account Setup: Submit Documentation screen). If a claim is noted on the app, also provide loss runs for the current year plus three prior years.

**Human services contact information**

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Refer to the reverse side of this flyer for full processing details and to learn more about how the Harleysville/Allied partnership works. >

## The players

- **Harleysville's human services department**  
Accepts your submissions and works with AMS to secure quotes and bind coverage
- **Allied World Assurance Company (US) Inc. and Allied World National Assurance Company**  
Underwriters of the coverage—both rated A (Excellent) by A.M. Best Company
- **Agency Marketing Services, Inc. (AMS)/ Allsouth Professional Liability Inc. (Allsouth)**  
Independently owned wholesale brokerage facilities (sister companies with common ownership) authorized to place management liability products with Allied World
- **Darwin National Assurance Company**  
A member of Allied World Assurance Company Holdings, Ltd.; Darwin's name appears on the customer's policy.



## The procedures

- 1 Send supplemental application with your OthersFirst package submission to Harleysville.** Include your customer's financials along with loss runs if claims are indicated on the application. Allied World's applications (one for non-profits and one for private organizations) can be found on Harleysville's agent portal in the human services Account Setup: Submit Documentation screen, and on the Marketing & Sales Support site > OthersFirst Protection Package. Note that full competitor's apps also will be accepted.
- 2 Our human services staff will deliver your management liability coverage quote** together with your OthersFirst premium quotation.
- 3 To bind coverage, submit a request in writing** to our human services underwriters, who will notify AMS/Allsouth.
- 4 AMS/Allsouth will send you the following**—either electronically or in hard copy form, depending on your preference:
  - **Binder** (with or in advance of policy)
  - **Cover letter** explaining the role of AMS in servicing your business and encouraging you to examine the customer's policy carefully
  - **Policy**, including contact information for reporting claims and instructions on how to access free services available with D&O and EPL coverages
  - **Premium invoice**
- 5 Your agency will be responsible for submitting the entire premium amount minus your 15% commission** to Allied World.
- 6 Your agency also will be responsible for delivering the policy to your Harleysville customer**, and collecting the premium. OthersFirst customers will receive a separate invoice from Harleysville for the package lines.

Once coverage is in place, AMS/Allsouth will work *directly* with you and your customers to accommodate endorsement and service requests and to handle claims. (If Harleysville receives any endorsement requests, we will forward to AMS/Allsouth.) Renewal policies also will be handled *directly* by AMS/Allsouth.

## Questions?

Contact a member of the human services staff (see contact information on front side) or an AMS broker by calling:

- **800.542.2805, ext. 130, 145 or 122**

Note: The information in this flyer is provided solely as a general overview; actual coverage may vary and is subject to policy language as issued. Coverage is underwritten by Allied World Assurance Company (US) Inc. and Allied World National Assurance Company—both rated A (Excellent) by A.M. Best Company. Coverage is offered only through licensed agents and brokers.