

2013 Best Practices Nominations

PRIMARY CODE	COMBO CODE	REGION	PROFIT CENTER	AGENCY NAME	2013 SEGMENTATION	2012 SEGMENTATION	PRIMARY CONTACT
880113	88CAPU	MIDATLANTIC	ALLEGHENY	CAPUTO INSURANCE AGENCY INC.	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	RICHARD CAPUTO
882903	88EVER	MIDATLANTIC	ALLEGHENY	S&T - EVERGREEN INSURANCE LLC	PREFERRED PARTNER	PREFERRED PARTNER	CAROLINE RANERI
889405	889405	MIDATLANTIC	ALLEGHENY	T/A WALKER AND ASSOCIATES	PREFERRED PARTNER	PARTNER	BOB HOGUE
880115	88TRIS	MIDATLANTIC	ALLEGHENY	TRI-STATE INSURANCE GROUP, INC.	PREFERRED PARTNER	PARTNER	BOB PECK
885477	88GING	MIDATLANTIC	ALLEGHENY	WARREN A GINGRICH AGENCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	GARY GINGRICH
190741	19ATLA	MIDATLANTIC	CHESAPEAKE	ATLANTIC/SMITH, CROPPER & DEELEY	PARTNER	PRESIDENT'S CIRCLE	LAURA BREN DEELEY
195686	19BJMI	MIDATLANTIC	CHESAPEAKE	B J MATTHEISS INSURANCE INC	PREFERRED PARTNER	PREFERRED PARTNER	BLAIR MATTHEISS
79193	07IFSD	MIDATLANTIC	CHESAPEAKE	INS & FINANCIAL SERVICES LTD OF DE	PREFERRED PARTNER	PREFERRED PARTNER	JOHN R. DAVIS
197964	19OLSO	MIDATLANTIC	CHESAPEAKE	OLSON INC	PREFERRED PARTNER	PREFERRED PARTNER	ERIC OLSON
199207	19PSAF	MIDATLANTIC	CHESAPEAKE	PSA INSURANCE INC	PREFERRED PARTNER	PREFERRED PARTNER	CRAIG ENGLISH
370180	37AISC	MIDATLANTIC	HARLEYSVILLE	AFFILIATED INSURANCE SERVICES CORP	PARTNER	PRESIDENT'S CIRCLE	Charles Caparo
373602	37HALL	MIDATLANTIC	HARLEYSVILLE	ARTHUR HALL INSURANCE	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	JAMES S. DENHAM
372763	37SURA	MIDATLANTIC	HARLEYSVILLE	BELLEME INC	PREFERRED PARTNER	PREFERRED PARTNER	DONALD E HUNT
372870	37CBIZ	MIDATLANTIC	HARLEYSVILLE	CBIZ INSURANCE SERVICES INC	PREFERRED PARTNER	PREFERRED PARTNER	Craig E Wengerd
371257	37BREU	MIDATLANTIC	HARLEYSVILLE	F FREDERICK BREUNINGER & SON	PARTNER	PRESIDENT'S CIRCLE	FRANK BREUNINGER JR
373288	37GERH	MIDATLANTIC	HARLEYSVILLE	GERHART HARTMAN & RITNER LTD	PREFERRED PARTNER	PREFERRED PARTNER	DON D HAUSKNECHT
373303	37GIBB	MIDATLANTIC	HARLEYSVILLE	GIBBONS INSURANCE AGENCY INC	PRESIDENT'S CIRCLE	PREFERRED PARTNER	ROGER E GIBBONS
373127	37FRET	MIDATLANTIC	HARLEYSVILLE	JOHN T FRETZ INS AGY INC	PRESIDENT'S CIRCLE	PREFERRED PARTNER	M SCOTT CLEMENS
374970	37KRAM	MIDATLANTIC	HARLEYSVILLE	KRAMER-WARNER ASSOCIATES, INC	PREFERRED PARTNER	PRESIDENT'S CIRCLE	C GERARD KRAMER
373699	37SIGE	MIDATLANTIC	HARLEYSVILLE	LOUIS P SIGEL & SON INC	PREFERRED PARTNER	PREFERRED PARTNER	ERIC C SIGEL
376742	37MCGO	MIDATLANTIC	HARLEYSVILLE	MCGOVERN INSURANCE AGENCY INC	PREFERRED PARTNER	PRESIDENT'S CIRCLE	HAROLD P. MCGOVERN
373296	37PRES	MIDATLANTIC	HARLEYSVILLE	MCQUISTON INSURANCE AGENCY	PREFERRED PARTNER	PREFERRED PARTNER	JEFF MCQUISTON
377149	37PIAA	MIDATLANTIC	HARLEYSVILLE	PENNSYLVANIA INSURANCE ALLIANCE INC	PREFERRED PARTNER	PARTNER	ERIC BLEW
370035	37PINN	MIDATLANTIC	HARLEYSVILLE	PREMIER INSURANCE NETWORK	PRESIDENT'S CIRCLE	PREFERRED PARTNER	GEORGE W. MESCHTER
370464	37ALLE	MIDATLANTIC	HARLEYSVILLE	THE ALLEVA AGENCY	PREFERRED PARTNER	PARTNER	MICHAEL ALLEVA
377424	37REIN	MIDATLANTIC	HARLEYSVILLE	THE REINARD AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	RAY REINARD JR
379172	37TURL	MIDATLANTIC	HARLEYSVILLE	TURLEY INSURANCE AGENCY	PREFERRED PARTNER	PREFERRED PARTNER	JOHN A TURLEY III
376990	376990	MIDATLANTIC	HARLEYSVILLE	WILLIAM B PARRY & SON LTD	PREFERRED PARTNER	PREFERRED PARTNER	BLAKE PARRY
291309	29BROU	MIDATLANTIC	NJ	BROUWER HANSEN & IZDEBSKI ASSOCIATE	PARTNER	PRESIDENT'S CIRCLE	JOHN IZDEBSKI
297555	29CAPA	MIDATLANTIC	NJ	CAPACITY COVERAGE COMPANY OF NJ INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	Jay Bergstein
299169	29VAND	MIDATLANTIC	NJ	DLW ENTERPRISES INC T/A THE VAN DYK GROUP	PREFERRED PARTNER	PRESIDENT'S CIRCLE	DANIEL WYRSCH
292710	29DUNH	MIDATLANTIC	NJ	DUNHOUR AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	FREDERICK W DUNHOUR
292002	292002	MIDATLANTIC	NJ	GLOBAL INDEMNITY INSURANCE AGENCY	PRESIDENT'S CIRCLE	PREFERRED PARTNER	TIMOTHY J. WAGNER
292015	29CONN	MIDATLANTIC	NJ	JAMES A CONNORS ASSOC INC	PREFERRED PARTNER	PREFERRED PARTNER	JAMES CONNORS JR
291309	29BROU	MIDATLANTIC	NJ	JOHN H IZDEBSKI INC	PREFERRED PARTNER	PRESIDENT'S CIRCLE	JOHN IZDEBSKI
294727	29KEHI	MIDATLANTIC	NJ	KEH INSURANCE AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	THOMAS R HURRY
295060	29LAFO	MIDATLANTIC	NJ	LAFONTAINE & BUDD INC	PREFERRED PARTNER	PREFERRED PARTNER	JAMES RICK, JR.
296848	29OTTE	MIDATLANTIC	NJ	OTTERSTEDT INSURANCE AGENCY INC	PRESIDENT'S CIRCLE	PARTNER	JOE PARISI JR
297386	29READ	MIDATLANTIC	NJ	PHOENIX INSURANCE GROUP INC	PRESIDENT'S CIRCLE	PREFERRED PARTNER	DEREK WEIPPERT
294369	29HURK	MIDATLANTIC	NJ	R K HUGHES INC	PARTNER	PRESIDENT'S CIRCLE	ROBERT HUGHES JR
290427	290427	MIDATLANTIC	NJ	SASCO INSURANCE SERVICES INC.	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	JAMES TRAVIS
290323	29SIPI	MIDATLANTIC	NJ	STRATEGIC INSURANCE PARTNERS (FORMERLY BANCAR/DAVID MACGREGOR)	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	Mark Grossbard
290103	29BOYN	MIDATLANTIC	NJ	T/A BOYNTON & BOYNTON	PARTNER	PRESIDENT'S CIRCLE	Ron Gillaspie
290005	29HAMI	MIDATLANTIC	NJ	THE HAMILTON GROUP LLC	PARTNER	PRESIDENT'S CIRCLE	GREGORY FRANKEL
299591	29WHAR	MIDATLANTIC	NJ	WHARTON LYON & LYON	PREFERRED PARTNER	PRESIDENT'S CIRCLE	ROBERT SILENO
457027	45PRES	MIDATLANTIC	RICHMOND	E PRESCOTT ENGLE LLC T/A	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	PRESCOTT ENGLE
453372	45ICOW	MIDATLANTIC	RICHMOND	INS CENTER OF WINCHESTER INC	PREFERRED PARTNER	PREFERRED PARTNER	KENNETH O. HAPPEL
458602	45SWES	MIDATLANTIC	RICHMOND	SOUTHWEST INSURANCE AGENCY INC	PRESIDENT'S CIRCLE	PARTNER	MICHAEL L. ALLEN

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453723	453723	MIDATLANTIC	RICHMOND	WILLIAM L HARRISON INS AGY INC	PRESIDENT'S CIRCLE	PREFERRED PARTNER	WILLIAM L. HARRISON
712834	71ENGL	MIDATLANTIC	SUSQUEHANNA	ENGLE-HAMBRIGHT & DAVIES INC	PREFERRED PARTNER	PREFERRED PARTNER	JEFFREY D. TOMPKINS
711675	71EVER	MIDATLANTIC	SUSQUEHANNA	EVERGREEN FINANCIAL SERVICES GRPLLC	PREFERRED PARTNER	PARTNER	TOM BELMONT
P20434	P2HORS	MIDATLANTIC	SUSQUEHANNA	HGID	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	DAVID KING
714756	71ALLI	MIDATLANTIC	SUSQUEHANNA	THE INS. ALLIANCE OF CENTRAL PA,INC	PARTNER	PRESIDENT'S CIRCLE	JANE KOPPENHEFFER
931216	931216	MIDWEST	CARMEL	MCGOWAN INSURANCE GROUP INC	PARTNER	PRESIDENT'S CIRCLE	HUGH M MCGOWAN
931219	931219	MIDWEST	CARMEL	MJ INSURANCE INC	PREFERRED PARTNER	PARTNER	Bonnie Uber
123055	123055	MIDWEST	CHICAGO	ARTHUR J GALLAGHER RISK MGMT	PRESIDENT'S CIRCLE	PREFERRED PARTNER	Craig Van der Voort
121748	121748	MIDWEST	CHICAGO	CARLSON MIKUZIS & TAYLOR INC	PREFERRED PARTNER	PARTNER	ROGER TAYLOR
129727	129727	MIDWEST	CHICAGO	MESIROW INSURANCE SERVICES INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	GINA WACHTEL
120018	120018	MIDWEST	CHICAGO	RW TROXELL & COMPANY	PREFERRED PARTNER	PARTNER	MICHAEL AIELLO
121820	121820	MIDWEST	CHICAGO	SCHWARTZ BROTHERS INSURANCE AGY INC	PREFERRED PARTNER	PARTNER	Don Zimelis
960152	960152	MIDWEST	MICHIGAN	ACRISURE LLC	PRESIDENT'S CIRCLE	PARTNER	Andrew Schutt
960706	960706	MIDWEST	MICHIGAN	DBA VAST	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	SCOTT WHITE
960276	960276	MIDWEST	MICHIGAN	DOYLE & OGDEN INC	PREFERRED PARTNER	PREFERRED PARTNER	MICHAEL DOYLE
948737	948737	MIDWEST	MICHIGAN	FISHMAN AGENCY INC	PRESIDENT'S CIRCLE	PARTNER	DEL FISHMAN
940863	940863	MIDWEST	MICHIGAN	IEUTER INSURANCE GROUP	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	CAL IEUTER
940778	940778	MIDWEST	MICHIGAN	KAPNICK & COMPANY INC	PARTNER	PRESIDENT'S CIRCLE	JAMES KAPNICK
940521	940521	MIDWEST	MICHIGAN	MOURER-FOSTER INC	PREFERRED PARTNER	PARTNER	JOHN FOSTER
960960	960960	MIDWEST	MICHIGAN	SHUMSKY WEST & ASSOC INC	PREFERRED PARTNER	PREFERRED PARTNER	TOD BEYNON
960155	960155	MIDWEST	MICHIGAN	THE LARKIN GROUP	PREFERRED PARTNER	PARTNER	Justin Looyonga
263578	263578	MIDWEST	MINNESOTA	FIRST INSURANCE GROUP LLC	PREFERRED PARTNER	PREFERRED PARTNER	Karen J. Metzger
332511	332511	MIDWEST	MINNESOTA	WARNER AND COMPANY	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	Brian Hayer
841000	MULTI	NATIONAL	MULTI	USI INSURANCE SERVICES LLC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	MARK CANTIN
810028	810028	NORTHEAST	WATERTOWN	ADIRONDACK TRUST CO FNCL SERV INC	PREFERRED PARTNER	PREFERRED PARTNER	EUGENE G QUIRK
810017	810017	NORTHEAST	WATERTOWN	ANCHOR AGENCY INC	PARTNER	PRESIDENT'S CIRCLE	FREDERICK STEMPE
816320	816320	NORTHEAST	WATERTOWN	FIRST NIAGARA RISK MNGT INC	PRESIDENT'S CIRCLE	PREFERRED PARTNER	Michael Bonetto
813423	813423	NORTHEAST	WATERTOWN	HAYLOR FREYER & COON INC	PREFERRED PARTNER	PRESIDENT'S CIRCLE	Linda E Dardaris
812858	812858	NORTHEAST	WATERTOWN	PARIS-KIRWAN ASSOCIATES INC	PARTNER	PRESIDENT'S CIRCLE	LAWRENCE STANNEY
812711	812711	NORTHEAST	WATERTOWN	SANNY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	THOMAS ESCHEN
812338	812338	NORTHEAST	WATERTOWN	SEFCU INSURANCE AGENCY	PRESIDENT'S CIRCLE	PARTNER	MICHAEL H HUTCHERSON
810027	810027	NORTHEAST	WATERTOWN	TEN EYCK GROUP	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	CHRIS BRASSARD
732165	732165	NORTHEAST	WORCESTER	ALBERT J TONRY & CO INC	PREFERRED PARTNER	PREFERRED PARTNER	LOUIS A TONRY
840055	840055	NORTHEAST	WORCESTER	ALLIANT INSURANCE SERVICES INC	PRESIDENT'S CIRCLE	PARTNER	JAMES MANNINO
384056	384056	NORTHEAST	WORCESTER	AUTOMOBILE CLUB INS AGY INC/AAA	PRESIDENT'S CIRCLE	PARTNER	FRANCIS X DOYLE
840723	840723	NORTHEAST	WORCESTER	AVANTI ASSOCIATES LTD	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	ANTHONY VILLANI
743632	743632	NORTHEAST	WORCESTER	BAGATTA ASSOCIATES INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	FRANK BAGATTA
384618	384618	NORTHEAST	WORCESTER	BAYSIDE INSURANCE UNDERWRITERS INC	PREFERRED PARTNER	PREFERRED PARTNER	PATRICK F MCGUIRL
740330	740330	NORTHEAST	WORCESTER	BENDER INSURANCE AGENCY INC	PARTNER	PRESIDENT'S CIRCLE	TED DEMOS
740677	740677	NORTHEAST	WORCESTER	BORG & BORG INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	DAVID M BORG
732135	732135	NORTHEAST	WORCESTER	BOYNTON INS AGENCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	CHARLES I BOYNTON
721116	721116	NORTHEAST	WORCESTER	BRALEY & WELLINGTON INS AGENCY	PREFERRED PARTNER	PARTNER	FAITH CANARIO
743651	743651	NORTHEAST	WORCESTER	CBS COVERAGE GROUP INC	PREFERRED PARTNER	PREFERRED PARTNER	GEROLD LEVY
844402	MULTI	NORTHEAST	WORCESTER	CLG	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	TIMOTHY JOHNSON
741359	741359	NORTHEAST	WORCESTER	COOK MARAN & ASSOCIATES	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	JOHN E HARDY
840139	840139	NORTHEAST	WORCESTER	COOL INSURING AGENCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	IRA D NEIFELD
846007	846007	NORTHEAST	WORCESTER	COUNTYWIDE INSURANCE AGENCY	PREFERRED PARTNER	PARTNER	ROBERT STRAUSS
180001	180001	NORTHEAST	WORCESTER	CROSS FINANCIAL CORP	PREFERRED PARTNER	PARTNER	ROYCE M CROSS

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840085	840085	NORTHEAST	WORCESTER	DEROSA ROCKEFELLER SOHIGIAN &	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	PAUL SOHIGIAN
746112	746112	NORTHEAST	WORCESTER	DOUBLE EAGLE AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	VINCENT ADIMANDO
755545	755545	NORTHEAST	WORCESTER	EASTERN INSURANCE GROUP LLC	PREFERRED PARTNER	PARTNER	MARGARET MORETSKY
201025	201025	NORTHEAST	WORCESTER	GREYLOCK FINANCIAL & INS SERV LLC	PREFERRED PARTNER	PREFERRED PARTNER	DAVID CASEY
743509	743509	NORTHEAST	WORCESTER	HARTT INSURANCE AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	JOSEPH GRASSO
740160	740160	NORTHEAST	WORCESTER	INSIGHT COMPANIES INC	PREFERRED PARTNER	PARTNER	John Keane
732231	732231	NORTHEAST	WORCESTER	INSURANCE SERVICES OF N E LLC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	KAY HOFFMAN
743556	743556	NORTHEAST	WORCESTER	INTER CITY AGENCY INC	PARTNER	PRESIDENT'S CIRCLE	Fitzgerald Ventura
732089	732089	NORTHEAST	WORCESTER	JOHN M BIGGIO INSURANCE AGENCY	PREFERRED PARTNER	PREFERRED PARTNER	JOHN E BIGGIO
743634	743634	NORTHEAST	WORCESTER	JOHN PETSCHAUER INC	PREFERRED PARTNER	PREFERRED PARTNER	ERWIN PETSCHAUER
846024	846024	NORTHEAST	WORCESTER	KEEVILY SPERO-WHITELAW INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	THOMAS F MCEVILY II
384009	384009	NORTHEAST	WORCESTER	LATHROP INS AGY	PREFERRED PARTNER	PRESIDENT'S CIRCLE	JOHN H LATHROP
743630	MULTI	NORTHEAST	WORCESTER	MACKOUL & ASSOCIATES INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	ROBERT MACKOUL
755610	755610	NORTHEAST	WORCESTER	MARKETING ASSOCIATES INS AGCY INC	PREFERRED PARTNER	PREFERRED PARTNER	MICHAEL SUSCO
846410	846410	NORTHEAST	WORCESTER	MARSHALL & STERLING INC	PREFERRED PARTNER	PARTNER	TIMOTHY E DEAN
743543	743543	NORTHEAST	WORCESTER	MCMANN PRICE AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	JOSEPH A CHEREPOWICH
743610	743610	NORTHEAST	WORCESTER	MICHAEL G WITTKOWSKI AGENCY INC	PARTNER	PRESIDENT'S CIRCLE	MICHAEL G WITTKOWSKI
846002	846002	NORTHEAST	WORCESTER	MILBRANDT & CO INC	PRESIDENT'S CIRCLE	PREFERRED PARTNER	ROBERT J ANTOINETTE
840150	840150	NORTHEAST	WORCESTER	MILLER & MILLER INSURANCE AGCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	GLENN D MILLER
743542	743542	NORTHEAST	WORCESTER	OHLERT-RUGGIERE INC	PREFERRED PARTNER	PRESIDENT'S CIRCLE	WAYNE RUGGIERE
201078	201078	NORTHEAST	WORCESTER	ORCHARD INS AGCY INC	PREFERRED PARTNER	PARTNER	JOHN T MOYNIHAN
743553	743553	NORTHEAST	WORCESTER	PETROCELLI GROUP INC	PREFERRED PARTNER	PREFERRED PARTNER	CHRIS PETROCELLI
732201	732201	NORTHEAST	WORCESTER	R D MURPHY INSURANCE AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	ROBERT D MURPHY JR
282611	282611	NORTHEAST	WORCESTER	SAN/GROUP INC	PARTNER	PRESIDENT'S CIRCLE	MATTHEW MASIELLO
840205	840205	NORTHEAST	WORCESTER	SPAIN AGENCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	SHEILA HARKER
384047	384047	NORTHEAST	WORCESTER	STARKWEATHER & SHEPLEY INS BRKG INC	PREFERRED PARTNER	PREFERRED PARTNER	NATALE P CALAMIS
743629	743629	NORTHEAST	WORCESTER	STEPHEN MOCK ASSOCIATES INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	STEPHEN MOCK
740200	740200	NORTHEAST	WORCESTER	STERLING & STERLING INC	PARTNER	PRESIDENT'S CIRCLE	DAVID STERLING
721645	721645	NORTHEAST	WORCESTER	SULLIVAN GARRITY DONNELLY INS AGCY	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	THOMAS J SULLIVAN
743636	743636	NORTHEAST	WORCESTER	THE HEFFNER AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	ROBERT J PFEFFER
384012	384012	NORTHEAST	WORCESTER	THE PAQUIN INSURANCE AGENCY INC	PREFERRED PARTNER	PREFERRED PARTNER	RICHARD PAQUIN
844162	844162	NORTHEAST	WORCESTER	THE ROLLINS AGENCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	ROSANNE M RIZZO
743544	743544	NORTHEAST	WORCESTER	THE TOWN AGENCY INC	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	ROBERT S SOMMER
846014	846014	NORTHEAST	WORCESTER	THE WASICZKO AGENCY INC	PREFERRED PARTNER	PARTNER	MARIA WASCIZKO
746278	746278	NORTHEAST	WORCESTER	VANGUARD COVERAGE CORP	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	JOSEPH SFORZO
104001	104001	SOUTHEAST	ATLANTA	HOLMAN AND COMPANY	PREFERRED PARTNER	PARTNER	BILL HOLMAN
100066	100066	SOUTHEAST	ATLANTA	J SMITH LANIER & COMPANY	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	PETER KRAUS
100139	100139	SOUTHEAST	ATLANTA	JOHNSON & BRYAN INC	PREFERRED PARTNER	PARTNER	JEFF ELLERY
100107	100107	SOUTHEAST	ATLANTA	STRAWN & CO INSURANCE	PREFERRED PARTNER	PARTNER	William N. Strawn Jr
390266	390266	SOUTHEAST	CHARLOTTE	ASSURED NL (formerly First Carolina)	PRESIDENT'S CIRCLE	PRESIDENT'S CIRCLE	BETSY PORTER
321216	32BB&T	SOUTHEAST	CHARLOTTE	BB&T INSURANCE SERVICES INC	PREFERRED PARTNER	PARTNER	RANDY SCREEN
394835	394835	SOUTHEAST	CHARLOTTE	KINGHORN INS AGCY OF BEAUFORT	PREFERRED PARTNER	PARTNER	JAY TAYLOR
10027	01AIAI	SOUTHEAST	NASHVILLE	ALABAMA INSURANCE ALLIANCE, INC	PREFERRED PARTNER	PARTNER	Robert Froese